

Diwakar Badiger

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AI Product Manager | LLM & Voice AI Agents | 0 to 1 Builder | Former Founder | Stanford SEED

4+ years shipping production GenAI products across LLM voice agents, hiring platforms and EdTech at multi-crore revenue scale. Owns product roadmap, backlog and KPIs end to end; ships with engineering, design and QA. Hands-on with LLM evals, RAG, agentic workflows and multilingual ASR/TTS for enterprise deployments.

WORK EXPERIENCE

Product Manager, Voice AI & Platform

Sept 2025 - June 2026

Apna Jobs | Bengaluru, India

- Scaled **LLM voice agent** to **1.5L+ calls/month** across **5,000+ SMB** and 20 enterprise clients.
- Owned product roadmap and backlog prioritisation; wrote PRDs and user stories for eng, design and QA.
- Built LLM eval framework with tracing and rubric scoring; call quality up **25%**, **85%+** completion rate.
- Shipped retrieval-grounded (RAG) screening over JD and CV context; **AOV up 30%**, **8%** incremental revenue.
- Led **multilingual** rollout (Hindi, Kannada, Tamil); **tuned ASR/TTS, latency** and interruption handling.
- Ran customer discovery with SMB and enterprise users; A/B tests lifted **conversion 4%**, **onboarding 10%**.
- Defined north-star and product KPIs; drove stakeholder alignment across sales, support, eng and leadership.

Head of Product & Business (Vertical Owner)

May 2024 - July 2025

Eventbeep (Shark Tank India Portfolio) | EdTech & AI Recruitment | Pune, India

- Scaled **MRR ₹3L to ₹50L in 8 months** (17x) via PLG loops and retention features; **₹4Cr+ ARR**.
- Launched Beephire.ai, a 0 to 1 GenAI hiring SaaS; onboarded **10+ B2B clients** on LLM voice screening.
- Ran market analysis and competitive benchmarking to size the AI recruitment wedge and set pricing.
- Built viral lead-gen products (assessments, certificates); acquired 3L+ users in 2 months.
- Led 30-member cross-functional team; **20% net profitability**, **CAC down 35%**, secured \$100K grant.

Founder & CEO

May 2021 - April 2024

Careerboat | ISB | I-Venture | Google for Startups Portfolio | EdTech | Bengaluru, India

- Built AI-led 1:1 mentorship platform 0 to 1; scaled to 5L users and **5K+ paid users**.
- **Raised ₹90L (grants + angels)**; achieved **₹1.2Cr ARR** within 2 years of launch.
- Recruited and **led a 15-member team**; owned OKRs, roadmap, sprint planning and delivery.
- Drove customer discovery and user research cycles that shaped pricing and mentor-matching logic.
- Partnered with 100+ colleges for placement prep products and helped 150+ companies to hire candidates.
- Experimented **GenAI products** like Career roadmap Generator, AI resume scorer and AI Mentor.

EDUCATION

KLE Institute of Technology (VTU) | B.E. Mechanical Engineering

Aug 2018 - July 2022

Stanford University, SEED Entrepreneurship Program

Mar 2023 - July 2024

- Selected globally; mentored on product strategy, GTM and venture building.

SKILLS & TOOLS

AI / GenAI: LLMs | RAG | Prompt Engineering | AI Agents | Agentic Workflows | LLM Evals & Observability | Guardrails | Embeddings | ASR/TTS | NLP | Multilingual AI

Product: Product Roadmap | Backlog Prioritisation | PRDs & User Stories | Product KPIs | Customer Discovery | Market Analysis | A/B Testing | OKRs | GTM Strategy | Stakeholder Management

Tools: LangChain | Langfuse | Claude API | OpenAI API | Deepgram | ElevenLabs | Vapi | Twilio | Retell | Mixpanel | SQL | Figma | Jira | Notion | n8n